

RATCHET +WRENCH MAGAZINE

Strategies and Inspiration for Auto Care Success

**SHOP:** RPM Autoworx

LOCATION: Savannah, Ga.

**OWNER: Rick Broussard** 

- 1) Owner Rick Broussard say customers often describe the waiting area as a coffee shop or lounge, where they can unwind while their car is repaired. They offer complimentary coffee, soft drinks and Wi-Fi.
- 2) Adding to the coffee shop ambiance is the furniture. It's sleek, modern, comfortable and, most importantly, inexpensive. The items were purchased from IKEA and Pier 1, and they've been a hit among customers.
- **3)** Broussard wants his shop procedures to be transparent. The window overlooking the shop floor allows customers to monitor their repairs from the waiting area.
- 4) The children's play area is hugely popular, keeping the kids entertained while Mom or Dad relaxes, or works at the counter.
- 5) The shop is a Leadership in Energy and Environmental Design (LEED) registered facility. Much of the décor fits into its green status, including the rug, which is made from recycled plastic.
- 6) Artwork from a local artist sets the waiting area apart from other shops. All of the pieces are car-related, depicting Savannah street scenes.